

24 June 2008

Mr Andrew Haire  
Deputy Director-General (Telecoms)  
Infocomm Development Authority of Singapore  
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Dear Sir,

**Feedback to Public Consultation on Singapore Post Limited's Reference Access Offer (RAO)**

1. The RAO access rates (Schedule 6) appear to be similar if not identical to Singapore Post's Domestic Bulk Mail rates, which Singapore Post can offer directly to end users. The question is thus how, through this RAO that is a key component of IDA's postal liberalization approach, it is going to help promote competition in postal services.
2. IDA also asserted repeatedly that IDA will regulate the RAO access rate for licensed PSOs within the liberalized environment that IDA is facilitating. Perhaps IDA can share with the industry the rationale for regulating an access rate that is no different to the rates that Singapore Post can offer directly to any other users and effectively making the existence of licenses PSOs using the RAO quite inconsequential.

Yours faithfully,

Kong Kim Kok  
AJ Couriers Pte Ltd