# **Technology**

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## **Cloud Computing & IT Solutions Service Providers**

#### 1. AXIOM IT SOLUTIONS Pte Ltd

AXIOM IT SOLUTIONS Pte Ltd focuses on bringing about the Cloud Computing and Mobility to our customers in Singapore and around the region. We work closely with leading cloud Service Providers like Microsoft, Starhub and IBM, in offering public cloud solutions as well as design & build private cloud infrastructure for Large Enterprises, SMEs and IHL. Our R&D team specializes in developing cloud based mobility solutions for Telcos as well as customized mobile applications for Enterprises, on IOS, Android and Windows 8 devices.

In December 2012, we were awarded the Technology Enterprise Commercialization Scheme (Proof of Value) jointly administered by Spring Singapore and IDA Singapore, for our Cloud Based Fixed Mobile Convergence Project.

In 2013, we were awarded by Microsoft for the 2013 Partner of the Year for Asia Pacific-Cloud, Houston (Microsoft Wordwide Partner Conference 2013). We were selected from over 28,000 Microsoft Partners from 12 countries in the region. Also we were awarded 2013 and 2014 Partner of the Year (Cloud-Office 365) for Singapore for two consecutive years.

#### i. Service Offerings

- Microsoft Office 365 A cloud based productivity suite that enables users to work from anywhere, anytime, and supported on common devices. It includes emails, collaboration sites (Sharepoint), cloud storage (Sky Drive), online communication tools (Skype for business) and common Microsoft tools (Word, Powerpoint, Excel).
- Enterprise Mobility Suite (EMS) A device management tool that enables a centralised management of a disperse workforce. All users can work from anywhere, and the company can perform a centralised support and management of the devices for all their staffs.
- AXIOM SMS Appointment Notification & Reminder System An automated system for businesses that need to send frequent notifications to their customers for appointments and payments. This helps to improve SME productivity and cost savings as the automated system unloads the tedious works from staffs. The system allows sending of unlimited SMS at no charge, based on a subscription model.
- Advisory services on New Ways of Work Free professional consultation on New Ways of Work with cloud and mobility. If feasible, we will provide follow-through design, implementation, and training and support services to our clients.

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2. Justlogin Pte Ltd

Justlogin is a spin-off from ST Electronics Ltd with a paid-up capital of \$2.75M. We are the pioneers in cloud-computing software for HR and collaborative applications. Over the last 15

years, we have built a suite of robust HR and collaborative applications. Our customers include AT&T Asia Pacific, Boston Consulting Group, IKEA, Air France, as well as

Government agencies such as Civil Service College, Prime Minister's Office, etc.

i. Service Offerings

• **eTimeclock** - A time attendance system that allows employees to work remotely by

allowing them to clock in and out from their mobile devices. With eTimeclock

companies can also implement flexi work hours for their employees

• ePayroll - A payroll system that helps companies to automate their payroll

processing by enabling bank transfer, paying CPF and filing tax forms online

• eLeave - A leave management system that allows companies to automate the

process of applying for leave, approving leave and keeping a record of all leave taken. With eLeave employees can very simply apply for leave from their mobile

phone, and will receive the approval as a notification

• eForm - A claims management system that automates the claims filing process.

Eliminating these tedious and manual processes means that it will be easier for companies to implement remote and flexible working arrangements for their

employees

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#### **Communications and Collaboration Service Providers**

#### 3. Logicalis Singapore Pte Ltd.

Logicalis is an international IT solutions and managed services provider with a breadth of knowledge and expertise in communications and collaboration; data centre and cloud services; and managed services.

Logicalis employs over 4,000 people worldwide, including highly trained service specialists who design, specify, deploy and manage complex IT infrastructures to meet the needs of almost 6,000 corporate and public sector customers. To achieve this, Logicalis maintains strong partnerships with technology leaders such as Cisco, HP, IBM, CA Technologies, NetApp, Microsoft, VMware and ServiceNow on an international basis, and has specialised solutions for enterprise and medium-sized companies in vertical markets covering financial services, telecommunications, media and technology, education, healthcare, retail, government, manufacturing and professional services, helping customers benefit from cutting-edge technologies in a cost-effective way.

The Logicalis Group has annualised revenues of over \$1.5 billion, from operations in Europe, North America, Latin America and Asia Pacific, and is one of the leading IT and communications solution integrators, specialising in the areas of advanced technologies and services.

The Logicalis Group is a division of Datatec Limited, listed on the Johannesburg and London AIM Stock Exchanges, with revenues of approximately \$6 billion.

## i. Service Offerings

# Unified Communications and Collaboration solutions e.g. IP Telephony, Unified Messaging, Instant Messaging and Presence, Web Conferencing and Video Conferencing technologies

#### • Virtual Desktop Infrastructure (VDI)

Enhances your collaboration capabilities with improved desktop delivery for a complete virtualised experience

#### • Bring Your Own Device (BYOD) Solution Architecture

Combining comprehensive device access security and visibility

#### • Mobile Device Management and Security

Targeted at helping businesses secure data in a world where network borders have become increasingly blurred

#### ii. Contact Details

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4. Nexwave Telecoms Pte Ltd.

We are a leading info-comm technology solutions provider offering an extensive suite of integrated ICT solutions and services in Enterprises Infrastructure, Business Solutions & Integration and Managed Services solutions blended with unique capabilities in Wireless

Network, Cloud Computing and Voice & Data Communications.

In partnership with leading industry vendors like Aruba Networks, Alcatel Lucent, Microsoft, Google, Savvius, Sophos and many others we offer a best in class suite of products and services from Voice and Video, Unified Communications, Wireless and

Networking to Security, Network Performance and Network Management. We also provide a range of Cloud Solutions for VOIP Telephony (NexWave OneVoice), Secured

Wireless (Hosted WiFi), Wireless Network Management (Hosted AirWave), Security and

other managed professional services.

NexWave is a Distributor of Aruba Networks, Alcatel Lucent and Savvius solutions.

We are also a service based operator of voice and communication services such as IDD,

Fax, SMS Broadcast under the SunPage brand.

i. Service Offerings

• Subscription-based Hosted Managed IP Telephone systems / Contact centre / Fax

• Subscription-based Hosted Secured Wireless

• Subscription-based Email/Collaboration (Microsoft Office 365 / Google Apps for Work)

Security and End Point protection

Connectivity (Next Generation Broadband and Leased Circuits)

ii. Contact Details

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#### 5. Polycom Asia Pacific Pte Ltd

Polycom helps organisations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with secure video, voice and content solutions from Polycom to increase productivity, speed time to market, provide better customer service, expand education and save lives. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience, the broadest multi-vendor interoperability and unmatched investment protection.

## i. Service Offerings

#### • Polycom RealPresence Video Solutions

- Supports more than 75,000 users on a single network and 25,000 concurrent calls
- Uses industry standards and open API's for the broadest interoperability and custom workflow integration
- Industry's only collaboration platform fully qualified for integration with Microsoft® Lync®

#### Polycom's Voice Solutions

- Enterprise-grade telephones that are easy to use and work with your existing communication environment, and deliver better-than-in-person audio quality
- Pairs beautifully with Microsoft® Lync® to deliver the highest quality desktop and conferencing voice solutions on the market

#### Polycom Content Solutions

- Ability to securely stream live executive webcasts to up to 40,000 employees, capture instructors' presentations, slides, and have Q&A sessions for live and on-demand training plus track who watched it
- Ability to have your field sales and service reps use their mobile device to view live streaming webcasts, upload recorded videos, and access their organization's complete video library

#### Polycom Global Services

 Our Professional Services team can help design, deploy and optimize your collaboration solution to ensure you are getting the most from your collaboration investment throughout your entire project lifecycle. To make your investment in collaboration more reliable, more cost-effective and to assist overburdened operations teams with their day-to-day challenges, Polycom Managed Services can provide ongoing monitoring, management and hosting of your entire solution

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#### 6. V-cube Singapore Pte Ltd

V-CUBE provides you 'visual' communication for various business and learning needs. V-CUBE has the No.1 in market share for 8 consecutive years in Japan and is listed on Tokyo Stock Exchange Mothers board since 2013.

V-CUBE provides web-based video conferencing solution to users through Cloud and On-Premises license. Video, audio, chat, document sharing and telephone conferencing are achieved all-in-one browser interface that would run on Windows, Mac, Linux, Smartphone and Tablets. V-CUBE which has been implemented by more than 4,000 companies, is used in diverse scenarios such as external meeting, distant education/training and service delivery across industries such as Finance/Insurance, Telecommunication, Healthcare, Government and Education/Learning Support.

V-CUBE not only provides Web/TV conferencing services, but also services that match the communication styles for remote learning (e-learning), company training/human resource development, customer support etc.

#### i. Service Offerings

- V-CUBE Meeting V4 For group discussion (up to 20 video screens) with interactive document collaboration
- V-CUBE Meeting V5 Lite For companies who believe in having frequent Face to Face meeting without increasing cost and travelling time
- V-CUBE Seminar For companies who want to conduct live interactive communication to their employees up to 10,000 locations
- V-CUBE Sale & Support For companies who are looking to extend their customer service support beyond deskbound staff
- V-CUBE Gate For companies who are seeking an enterprise grade instant message platform broadcasting from staff and stakeholders to customers

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## **Retail Service Providers (RSP)**

#### 7. LGA Telecom Pte Ltd

LGA Telecom Pte Ltd is an established Infocomm Service Provider since 1995 and an industry pioneer that has helped shape Singapore's Internet ecosystem. In the past two decades, LGA has been delivering resilient enterprise solutions that ensure uninterrupted business operations. Today LGA offers comprehensive managed security services and solutions that identify, alert and mitigate technological vulnerabilities, threats and potential breaches to the network and systems. Enterprises and government agencies rely and trust LGA for their security needs beyond connectivity.

#### i. Service Offerings

- High Availability NetDefense® stops at nothing to ensure operational serviceability at all times. Your Internet connection has dual links (dual sources) to attain near-zero downtime for Mission Critical Class-level service connectivity
- Unified Threat Management Our Unified Threat Management (UTM) and Intrusion Prevention Systems (IPS) inspect all inbound and outbound traffic on any given network and allow only safe traffic to pass while blocking unsafe content. With Virtual Private Network (VPN), all employees can access their company's network outside the office while enjoying the same level of security
- Simplified Control Management Performance management has become a crucial part of the IT team's role. NetDefense® enables IT managers to make informed decisions in highly complex business environments that leverage heavily on technology. By making network activities plain, simple and visible to clients, it empowers them with complete control and manageability
- Event and Log Management Event & Management Service is capable of dealing
  with large volumes of device events and log messages that can be analysed and
  presented in your network and system activities report. Our solution is also capable
  of configuring, monitoring, remedying, and auditing the sheer number and types of
  devices on your network, thereby reduce operational costs and streamline your
  Compliance Lifecycle
- Threat Response & Comprehensive Support NetDefense® Threat Response is an optimised process that quickly identifies, verifies and stops malicious data that attempt to breach our customers' network. NetDefense Support is available 24/7 and comes with a guaranteed response time to an incident. Our customers are served by highly skilled network and system engineers and hardware is warranted at all times and will be promptly replaced at no cost in the event of failure

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8. ZONE Telecom Pte Ltd

Established since year 2000, ZONE Telecom Pte Ltd is a leading infocomm provider, offering comprehensive end-to-end services to meet the IT and telecommunication needs

of business enterprises, ranging from SMEs to Fortune 500 companies and non-profit entities to government institutions. We are a wholly owned subsidiary of e-Kong Group

Limited, which is listed on the Hong Kong stock exchange with operations spanning

China, Hong Kong, Singapore, Thailand and the United States.

ZONE offers a comprehensive suite of Voice, Internet, Data Connectivity, Cloud and Hosting solutions to meet the growing needs of today's businesses, customising our

service offerings to suit the unique needs of each of our clientele.

ZONE was awarded the Top Intelligent 20 by Intelligent Enterprise magazine in 2001 and

the Deloitte Technology Fast 500 Asia Pacific Award in 2004.

i. Service Offerings

• Voice - International Calls (IDD), IP PBX telephone system and audio & web

conference

• Internet - Business fibre broadband

• Data - Network security, Layer 2 Virtual Private Network (L2VPN) and global

connectivity

• Hosting - Cloud email & web hosting, Cloud Virtual Private Servers (VPS), and

Domain Name Server (DNS) hosting with registration and Web Design

• Cloud – Infrastructure-as-a-service (IaaS), Platform-as-a-service (PaaS), Software-

as-a-service (SaaS), Sales Pipeline Management System and Remote Data Storage

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## **Workspace Scheduling Service Providers**

#### 9. Condeco Software Pte Ltd

Condeco is the trusted provider of integrated meeting room, desk booking and space utilization technologies. Our robust software and exceptionally designed hardware is the most feature-rich and versatile on the market. Condeco's complementary product suite is designed to provide a seamless experience, with technology and insight informing one another to help you better understand and improve your workplace.

We are a full service company, uniquely positioned to provide clients with an end-to-end solution and offer 24/7 support, all year round. Our integrated departments encompass research and development, design, delivery, support and upgrade. Condeco powers your business to change the way you work and manage your real estate more effectively. Millions of people are using Condeco worldwide, including some of the largest blue chip organisations across the globe.

## i. Service Offerings

- Room Booking Tools Maximize meeting room usage, reduce costs of deployment and running on one, integrated, easy-to-use solution that can scale globally across time zones
- Desk Booking Tools Improve productivity, maximizing the use of workspace and reduce real estate cost
- Video Conferencing Improve collaboration and save on travel with our easy video scheduling tools
- Digital Signage Help people quickly find available room or desks and manage noshows
- Workplace Occupancy Sensing Increase workspace utilization with 100% accurate data about how your space is being used

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#### **Disclaimer**

This listing of service providers is produced to educate enterprises of New Ways of Work, bringing the service providers together to further support the ecosystem, and to provide the resources that enterprises can look for in adopting New Ways of Work.

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