ANNUAL SURVEY ON INFOCOMM USAGE BY ENTERPRISES FOR 2012



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PART I: SURVEY COVERAGE, METHODOLOGY AND COMPANY PROFILE

1. INTRODUCTION

The annual survey on Infocomm Usage by Enterprises for 2012 is the fourteenth in the series of such annual surveys carried out by the Research and Statistics Unit of the Infocomm Development Authority of Singapore since 1999. This survey is conducted under the Statistics Act (Chapter 317) which empowers the Director of the Research and Statistics Unit to collect data on the infocomm activities in Singapore. The Act also guarantees the confidentiality of individual information obtained from the survey.

2. SURVEY OBJECTIVE AND COVERAGE

This survey aims to gauge the levels and types of infocomm adoption and usage in enterprises in Singapore; and identify the barriers to infocomm adoption. Representative samples of infocomm and end-user enterprises were selected from the Department of Statistics' (DOS) Establishment Sampling Frame.

3. NOTES ON DATA

Past years' data are included for comparison purposes where available. Due to the rounding of numbers, the sum of individual figures may not add up to the total or 100%.

4. INDUSTRY PROFILE

<u>Chart 1.1</u> provides a profile of the respondents by sector, with *Wholesale and Retail Trade* comprising about a third of all sectors.

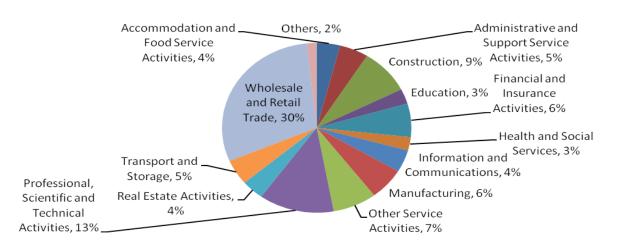


Chart 1.1: Distribution of enterprises by sector

<u>Chart 1.2</u> provides a profile of the respondents by employment size, with 78% of the enterprises having below 10 employees.

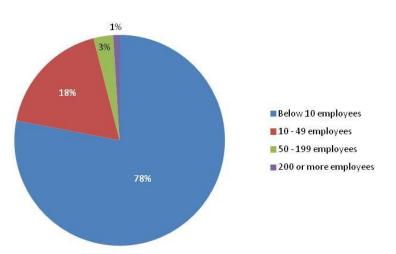


Chart 1.2: Distribution of enterprises by employment size

PART II: SURVEY FINDINGS

1. SUMMARY

- In 2012, the usage of computers, Internet, broadband and web presence among enterprises continued to increase. The proportion of enterprises that used computers and the Internet increased from 79% in 2010 to 84% in 2012 and from 77% in 2010 to 82% in 2012 respectively. The proportion of enterprises that used broadband increased from 77% in 2010 to 80% in 2012 and 46% of enterprises had web presence, up from 41% in 2010.
- Infocomm usage was the most prevalent in the Information & Communications; Financial and Insurance Activities; and Administrative and Support Service Activities sectors.
- While almost all enterprises that used the Internet did so via desktop PCs and laptops, more enterprises were accessing Internet via mobile phones. Sending and receiving emails and Information Search were two most common Internet activities on computers and mobile equipments.
- Higher proportions of enterprises used the Internet and mobile equipments to conduct business. More enterprises used mobile services to engage customers, mostly for sending products and promotional information to them.
- Infocomm security adoption was on the rise amongst enterprises with Virus Checking/Protection Software being the most commonly adopted security measure among all enterprises, followed by Firewall and Anti-Spyware Software.

2. INFOCOMM USAGE

2.1 By Employment Size

Usage of computers, Internet, broadband and web presence among enterprises continue to increase

Usage of Computers

Computer usage among enterprises continue to increase to reach 84% in 2012 (<u>Chart 2.1</u>). When analysed by employment size, all enterprises with 50 or more employees used computers.

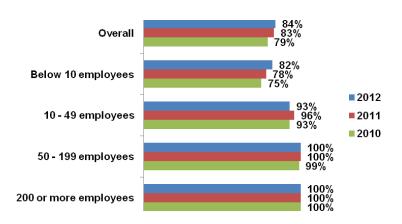


Chart 2.1: Computer usage by employment size

Usage of Internet and Broadband

Similar to computer usage, all enterprises with 50 or more employees used the Internet (<u>Chart 2.2</u>). Enterprises that connected to the Internet via broadband grew from 78% in 2011 to 80% in 2012 (<u>Chart 2.3</u>), and enterprise with web presence¹ grew from 44% in 2011 to 46% in 2012 (<u>Chart 2.4</u>). The increase in

¹ A web presence can be in the format of a:

a) website,

b) home page or presence on another entity's website (including a related business),

c) blogsites, or

d) webpage(s) listed at an online directory that <u>satisfies all the criteria</u> below:

[•] webpage(s) with company name, contact number, office address <u>and</u> the products/services offered by the company;

[•] webpage(s) with pictures of the company, products or services;

broadband usage could be attributed to the increase in adoption by the smaller enterprises.

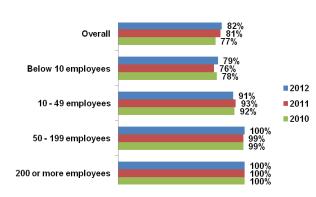


Chart 2.2: Internet usage by employment size

Chart 2.3: Broadband usage by employment size

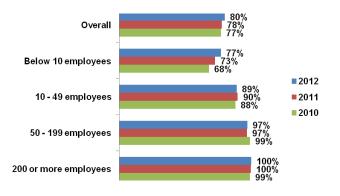
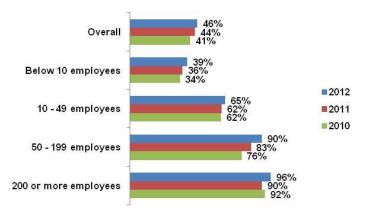


Chart 2.4: Web presence by employment size



• company has control over the content of the webpage(s) and is able to update the content of the webpage(s) either on their own or via a third party.

2.2 By Sector

Information & Communications; Financial and Insurance; and Administrative and Support Service sectors were top three sectors that adopted infocomm in 2012

The Information and Communications sector led in infocomm adoption in all aspects, with 100% computer usage and 99% Internet usage (<u>Chart 2.5</u>). This is followed by *Financial and Insurance* and *Administrative Support Service* sectors.

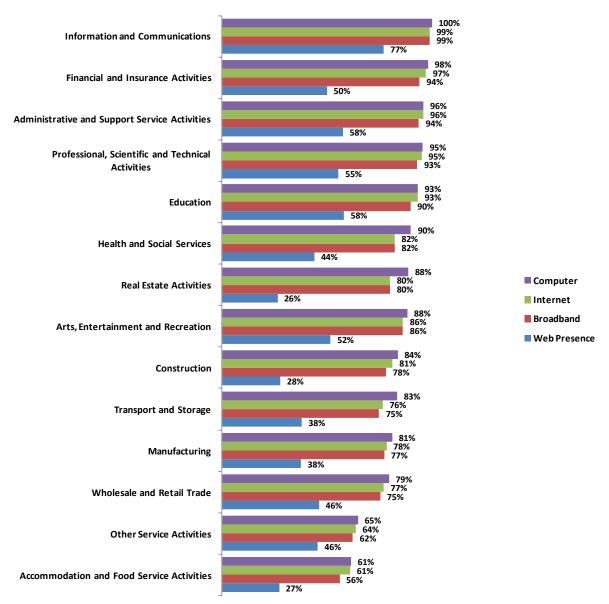


Chart 2.5: Infocomm use by sector

3. INTERNET USAGE

3.1 Internet Activities

While almost all enterprises that used the Internet did so via desktop PCs and laptops, mobile phones have become increasingly popular for accessing the Internet

82% of enterprises used the Internet (Chart 2.2) and close to all used computers to go about their Internet activities (Chart 3.1). Increasingly, mobile phones have also been used by enterprises for Internet activities, with 48% doing so, an increase from 31% in 2010 (Chart 3.1).

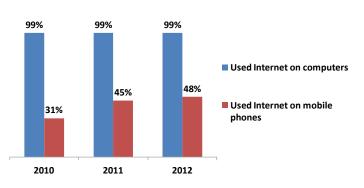


Chart 3.1: Devices used for Internet activities

Base: Enterprises with Internet Usage

Sending and receiving emails and information search remained the most common Internet activities even on mobile equipments

When using the Internet on computers, the most common Internet activities were sending and receiving emails (95%), information search (92%) and getting information from government organizations (77%) (<u>Chart 3.2</u>).



Chart 3.2: Top 10 Internet Activities on Computers

Base: Enterprises with Internet Usage on Computers

When using the Internet on mobile phones or tablets, sending and receiving mails and information search remained the most common activities. Due to the mobile nature of the devices, instant messaging and telephony over the Internet were also common Internet activities on mobile/smart phones or tablets (Chart 3.3).



Chart 3.3: Top 10 Internet Activities on Mobile/Smart Phones or Tablets

Base: Enterprises with Internet Usage on mobile/smart phones or tablets

3.2 E-commerce and mobile services usage

Higher proportion of enterprises used the Internet and mobile equipments to do business

The use of Internet among enterprises for e-commerce² increased from 62% in 2011 to 64% in 2012 (<u>Chart 3.4</u>). Similarly, the proportion of enterprises using mobile services (e.g. SMS/MMS, mobile websites, mobile applications) to engage consumers increased from 14% in 2011 to about 27% in 2012 (<u>Chart 3.5</u>).

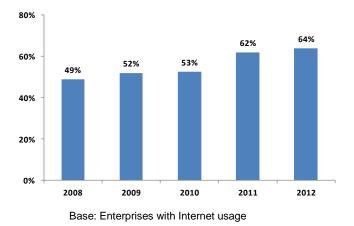
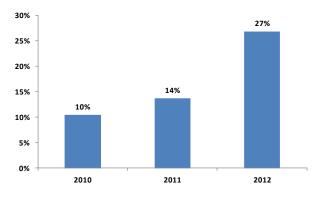


Chart 3.4: Enterprises that use the Internet for e-commerce, 2008 - 2012

² E-commerce activities include: Receiving orders for goods/services; placing orders for goods/services; receiving payment of goods/services; and making payment of goods/services.

Chart 3.5: Enterprises that use mobile services to engage customers, 2010 - 2012



Enterprises that used mobile services (e.g. SMS/MMS, mobile websites, mobile applications) to engage their customers mainly used it to send product and promotional information (<u>Table 3.1</u>).

| | Business Activities | 2012 | 2011 | 2010 |
|---|--|------|------|------|
| 1 | For sending product and promotional info to customers | 67% | 68% | 58% |
| 2 | For customers to make bookings and/or reservations | 35% | 32% | 32% |
| 3 | For customers to buy products and services | 31% | 36% | 32% |
| 4 | For engagement of customers through loyalty programmes | 13% | 15% | 9% |
| 5 | For supply chain management | 8% | 7% | - |

| | Table 3.1: Business activities b | v enterprises, 2010 - 2012 |
|--|----------------------------------|----------------------------|
|--|----------------------------------|----------------------------|

Base: Enterprises which use mobile services

While many enterprises were aware of the benefits to using mobile services, they did not see the need to adopt them (<u>Table 3.2</u>).

| Table 3 2. Tor | o five barriers to | using mobile | sorvicos | 2010 - 2012 |
|----------------|--------------------|--------------|----------|----------------------|
| Table S.Z. TOP | J live partiers to | using mobile | Services | <u>, 2010 - 2012</u> |

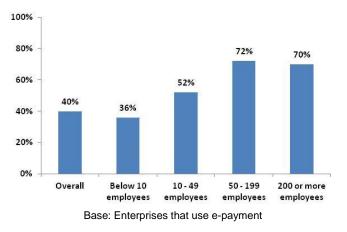
| Barriers to using mobile services | 2012 Ranking | 2011 Ranking | 2010 Ranking |
|--|-----------------|-----------------|-----------------|
| Aware of benefits but no need for my company | 1 | 1 | 1 |
| Lack of internal resources to implement mobile services | 2 | 2 | 2 |
| Unaware of benefits to using mobile services | 3 | 4 | 5 |
| Cost of implementation is too high | 4 | 3 | 3 |
| Unable to find a suitable solution to meet business requirements | 5 | 5 | 4 |

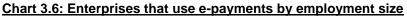
Base: Enterprises that do not use mobile services

3.3 <u>Customised Infocomm Solutions</u>

Larger enterprises are more likely to use e-payments, while local SMEs³ have higher adoption in infocomm solutions

About 40% of all enterprises used e-payments in their businesses, with higher adoption rates among the enterprises with more employees (Chart 3.6).





Amongst enterprises that did not use e-payments, the top reason for not using e-payment was because enterprises felt that the nature of their business was not a good fit for e-payment (<u>Table 3.3</u>).

| Barriers to E-payment Adoption | 2012 | 2011 | 2010 |
|---|------|------|------|
| Nature of business is not a good fit for e-payment | 1 | 1 | 1 |
| Cost of transaction fees | 2 | 2 | 5 |
| Not sure of e-payment benefits to business | 3 | 5 | 6 |
| Poor awareness/understanding of e-payment | 4 | 6 | 3 |
| Limited resources/capability/knowledge to adopt and | 5 | 3 | 2 |

Table 3.3: Top five barriers to e-payment adoption, 2010 - 2012

Base: Enterprise that do not use e-payment

Accounting & Finance software was the most common infocomm solution adopted by local SMEs, followed by *Payroll* and *Human Resource Management* solutions (<u>Table 3.4</u>).

• At least 30% local equity

operate e-payment system

- Less than \$100m turnover
- Less than 200 employees

Prior to 1st April 2011, the definition of local SMEs was:

- At least 30% local equity
- Less than \$15m fixed assets investment
- Less than 200 employees (for the non-manufacturing sectors)

³ The definition of local SMEs since 1st April 2011 is as follows:

| | | Yes, | No | | | |
|----|--|--------------------|---------------------------------------|--------------------|--|--|
| | Infocomm Solutions | currently using | Planning to use in the next 12 months | No plans to use | | |
| 1 | Accounting and Finance | 44% | 8% | 48% | | |
| 2 | Payroll | 23% | 7% | 70% | | |
| 3 | Human Resource Management (excl payroll & leave) | 13% | 6% | 81% | | |
| 4 | Point of Sales (POS) | 10% | 5% | 84% | | |
| 5 | Customer Relationship Management (CRM) | 8% | 6% | 86% | | |
| 6 | Video Conferencing | 7% | 5% | 89% | | |
| 7 | Software Development Tools | 6% | 3% | 91% | | |
| 8 | Enterprise Resource Planning (ERP) | 5% | 4% | 90% | | |
| 9 | Supply Chain Management | 5% | 4% | 91% | | |
| 10 | Software Testing Tools | 4% | 4% | 92% | | |
| 11 | Events Management | 4% | 4% | 93% | | |
| 12 | Mobility Solutions (wireless menu ordering, inventory management) | 4% | 5% | 92% | | |
| 13 | Healthcare Management | 3% | 3% | 94% | | |
| 14 | Software Lifecycle Management Tools | 3% | 4% | 93% | | |
| 15 | Fleet Management | 3% | 3% | 94% | | |
| 16 | Augmented Reality | 2% | 3% | 95% | | |

Table 3.4: Infocomm Solutions used by Local SMEs

Base: All Local SMEs

For local SMEs not adopting infocomm solutions, a lack of perceived benefits was ranked as the top barrier (<u>Table 3.4</u>).

| Barriers to Infocomm Usage | 2012 Ranking | 2011 Ranking | 2010 Ranking |
|---|-----------------|-----------------|-----------------|
| Lack of perceived benefits | 1 | 1 | 2 |
| Technology is too complicated | 2 | 3 | 1 |
| Cost of infocomm expenditure is too high | 3 | 2 | 3 |
| Supply of infocomm technology does not match the infocomm needs of the organisation | 4 | 4 | 4 |
| The level of infocomm skills is too low among the employed personnel | 5 | 5 | 5 |

Table 3.4: Top five barriers to infocomm usage in general, 2010 - 2012

Base: All local SMEs which do not use infocomm solutions

4. INFOCOMM SECURITY

4.1 Infocomm Security adoption

Infocomm security adoption on the rise among enterprises with Virus Checking or Protection Software being most commonly adopted infocomm security measure among all enterprises

Enterprises have increased their adoption of the various infocomm security measures across the years (<u>Table 4.1</u>). *Virus Checking or Protection Software* was the most pervasive infocomm security measure among all enterprises; with *Firewall* and *Anti-spyware* being the next most commonly deployed infocomm security measures.

| | Infocomm Security Measure | 2012 | 2011 | 2010 | 2009 |
|---|---|------|------|------|------|
| 1 | Virus checking or protection software | 94% | 95% | 69% | 67% |
| 2 | Firewall | 73% | 71% | 58% | 53% |
| 3 | Anti-spyware software | 68% | 71% | 59% | 56% |
| 4 | Regular backup of critical data | 64% | 58% | 51% | 45% |
| 5 | Spam filter | 53% | 54% | 49% | 46% |
| 6 | Offsite data backup | 23% | 21% | 19% | 17% |
| 7 | Access control software/hardware | 23% | 24% | 24% | 24% |
| 8 | Encrypted transmission of sensitive information (SSL) | 21% | 22% | 17% | 15% |
| 9 | Intrusion detection system | 14% | 15% | 16% | 13% |

Table 4.1: Infocomm security measure, 2009 - 2012

Base: All enterprises who adopt infocomm security measures and computer usage

4.2 Confidence Level in Singapore as a Trusted Hub

More than half indicated their confidence in Singapore as a trusted hub to conduct business in cyberspace

For enterprises that used computers, about 54% indicated "Highly Confident" or "Confident" in Singapore as a trusted environment to conduct business in cyberspace (Chart 4.1).

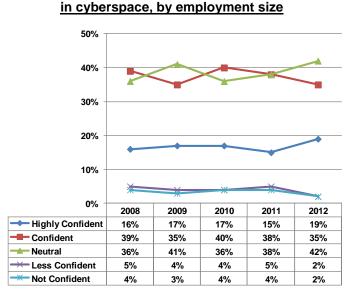


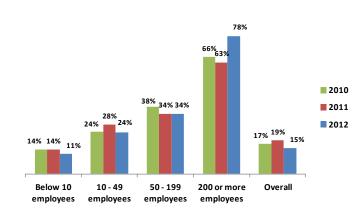
Chart 4.1: Confidence level in Singapore as a trusted environment to conduct business

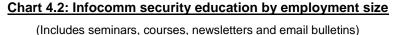
Base: All enterprises with computer usage

4.3 Infocomm Security Education

Larger enterprises more likely to educate employees on infocomm security; spend more on infocomm security education

About 15% of enterprises invested in educating their employees on infocomm security⁴ in 2012; with the larger enterprises having a higher tendency to invest in infocomm security education compared to smaller enterprises (<u>Chart 4.2</u>).

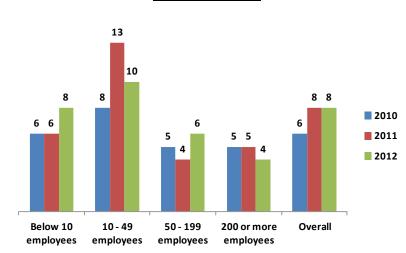




Enterprises spent an average of 8 days on infocomm education for each of their staff (<u>Chart 4.3</u>) and the amount spent on educating employees on infocomm

⁴ Infocomm security education includes education for employees on the security habits and practices to protect the enterprise's information and computers.

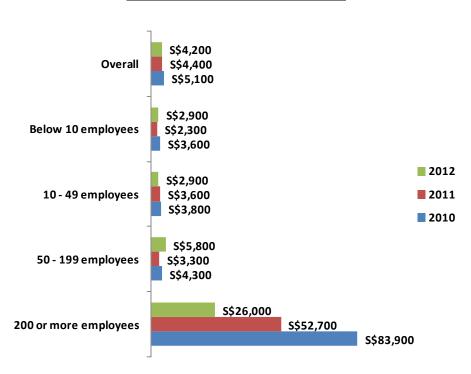
security was S\$4200 (<u>Chart 4.4</u>). Due to the larger pool of manpower, enterprises with 200 or more employees spent an average of S\$26,000 per year, per enterprise, to educate employees on infocomm security.



<u>Chart 4.3: Average number of days received per employee on infocomm security education, by</u> <u>employment size</u>

Base: Enterprises with infocomm security education and non-zero responses to this question

Chart 4.4: Estimated amount spent in educating employees on infocomm security education per enterprise by employment size



Base: Enterprises with infocomm security education and non-zero responses to this question

Difficulty in measuring the benefits of infocomm security was the main impediment cited by enterprises that did not use infocomm security measures (<u>Table 4.2</u>).

Table 4.2: Impediments/constraints enterprises faced in

educating employees on infocomm security, 2010 - 2012

| Rank | Constraints | 2012 | 2011 | 2010 |
|------|--------------------------------------|------|------|------|
| 1 | Difficulty in measuring the benefits | 1 | 1 | 3 |
| 2 | Lack of internal resources | 2 | 2 | 1 |
| 3 | Cost of implementation | 3 | 3 | 2 |
| 4 | Lack of external Suppliers | 4 | 4 | 4 |

Base: Enterprises which do not adopt infocomm security measures

PART III: ADDITIONAL STATISTICAL CHARTS & TABLES

1. CHARTS FOR ALL ENTERPRISES – ALTERNATIVE EMPLOYMENT SIZE BREAKDOWN

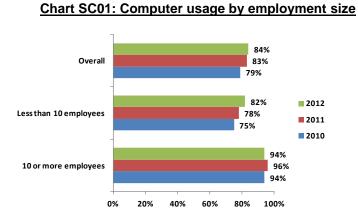


Chart SC02: Internet usage by employment size

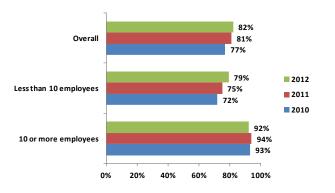


Chart SC03: Broadband usage by employment size

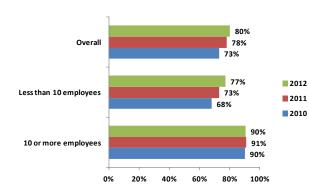
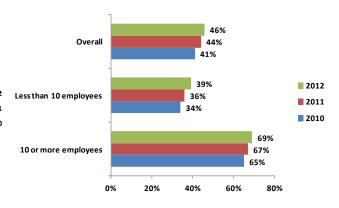


Chart SC04: Web presence by employment size



2. CHARTS AND TABLE FOR LOCAL SMEs

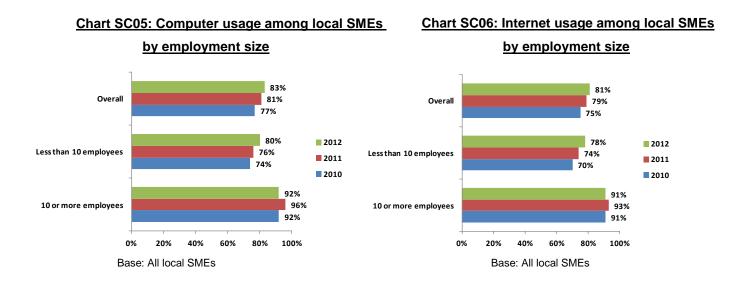


Chart SC07: Broadband usage among local SMEs

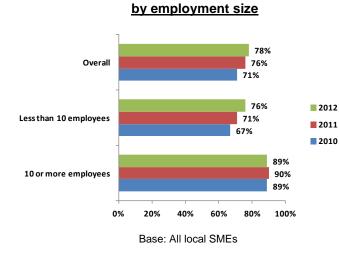
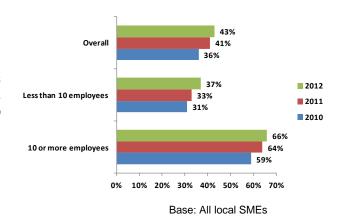


Chart SC08: Web presence among local SMEs

by employment size



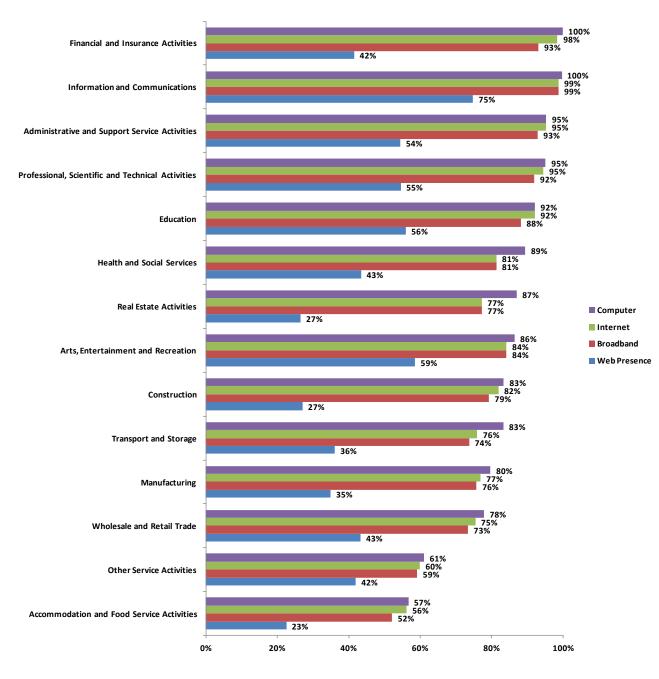


Chart SC09: Infocomm use among local SMEs by sector

Base: All local SMEs

| | Internet Activities | Proportion of Local SMEs | | |
|----|---|--------------------------|------|------|
| | | 2012 | 2011 | 2010 |
| 1 | For sending or receiving mails | 96% | 97% | 97% |
| 2 | For information search | 93% | 93% | 92% |
| 3 | For obtaining information from government organisations (e.g. from web sites or via e-mail) | 79% | 79% | 78% |
| 4 | For downloading or requesting government forms | 74% | 74% | 72% |
| 5 | For completing government forms online or sending completed government forms | 72% | 72% | 69% |
| 6 | For banking and financial services | 65% | 64% | 56% |
| 7 | For making online payments to government organisations | 63% | 60% | 57% |
| 8 | For placing orders for goods/services | 53% | 50% | 43% |
| 9 | For receiving orders for goods/services | 53% | 38% | 42% |
| 10 | For market monitoring purposes (e.g. prices) | 50% | 43% | 42% |

Table ST01: Top Ten Internet Activities by Local SMEs, 2010 - 2012

Base: Local SMEs with Internet usage